Fact sheet

We're teaming up to help make your business better.

The Strategic Integration Partners program

verizon

A relationship you can understand

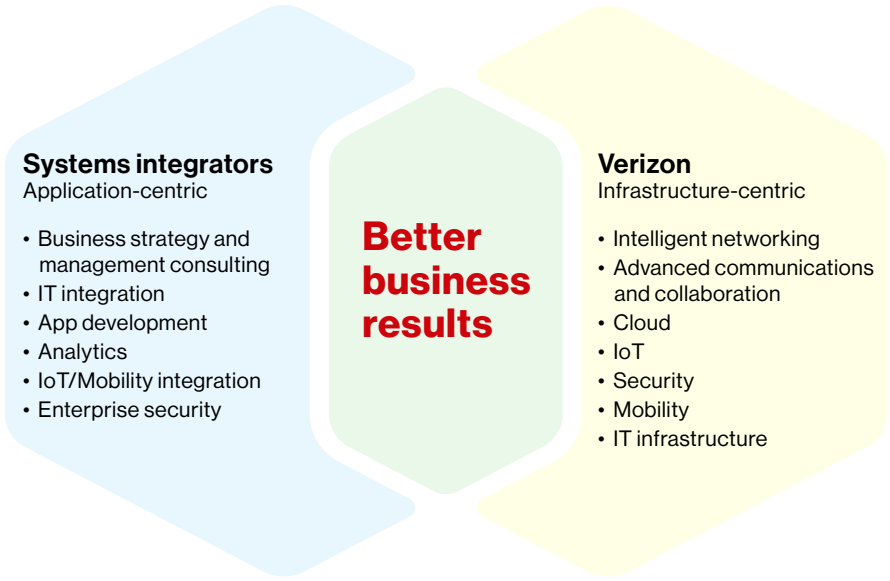
Today, enterprises like yours require extensive solutions. Putting together these solutions from different providers can be a challenge that often leads to complicated vendor relationships. That's not the case with our Strategic Integration Partners program.

We work with leading systems integrators to give you more than a single vendor could offer. With our Strategic Integration Partners program, you get a broad range of solutions, a wide variety of options and global reach.

Integrate leading infrastructure and advanced applications.

At Verizon, we provide the infrastructure and platforms your enterprise needs to compete and win. From networking to cloud, mobility, Internet of Things (IoT) and security, this infrastructure-centric approach is an ideal complement to the application focus of many systems integrators.

Our systems integrator partners command market expertise in application development and management. Get the business applications you need along with the strategy, consulting and implementation skills so these integrated solutions can drive your business forward. Our extensive experience working with systems integrators means you can rely on our combined solutions with confidence.



Solutions big enough to meet your challenges

A single, integrated solution can help you capitalize on market opportunities and expand lines of business. Individual vendors can rarely offer everything you need to advance your business, but the relationship between Verizon and our systems integrators can. Increase the options available to you and get the flexibility to tailor a solution to your organization's specific requirements.

We work with an extensive ecosystem of systems integrator partners and alliances to deliver expansive buying and services options.

Reach that spans the globe

We operate a global network and more than 50 data centers around the world. Our agreements include global organizations and local systems integrators that specialize in your industry and are located near you. By working with local experts, you get responsive support from specialists who understand your challenges.

Put together the right team.

Solving enterprise problems requires putting together the right team. With our Strategic Integration Partners program, we can combine Verizon infrastructure and systems integrator expertise to create the solutions you need. Drive your business forward with the right solution and relationships that provide better peace of mind.

Take the next step.
Contact your account manager to learn more.

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